USTY/LIT M4U

Fit Tool Sales <u>Manual</u>

Overcoat

English

Fit Tool Table of Contents

Overcoat & Coat Stature & Build

Posture - Stooped 6 7 8 9 Posture - Erect Collar Height - Raise Collar Height - Lower Shoulder Height - High Shoulder Height - Sloping Closing Button Height - Raise 10 11 12 Closing Button Height - Lower Armhole Depth - Raise 13 14 Armhole Depth - Lower Sleeve Position - Forward 15 16 Sleeve Position - Back 17

Others

| Vent Length - Lengthen | 54 |
|-------------------------------|----|
| Vent Length - Shorten | 55 |
| Chest Pocket Position - Raise | 56 |
| Chest Pocket Position - Lower | 57 |

Circumference

| 1/2 Collar - Take In | 21 |
|---------------------------|----|
| 1/2 Shoulder - Let Out | 22 |
| 1/2 Shoulder - Take In | 23 |
| 1/2 Back - Let Out | 24 |
| 1/2 Back - Take In | 25 |
| 1/2 Chest - Let Out | 26 |
| 1/2 Chest - Take In | 27 |
| 1/2 Waist - Let Out | 28 |
| 1/2 Waist - Take In | 29 |
| 1/2 Hip - Let Out | 30 |
| 1/2 Hip - Take In | 31 |
| 1/2 Front Skirt - Take In | 33 |
| 1/2 Front - Let Out | 34 |
| 1/2 Front - Take In | 35 |
| 1/2 Upperarm - Let Out | 36 |
| 1/2 Upperarm - Take In | 37 |
| 1/2 Hand - Let Out | 38 |
| 1/2 Hand - Take In | 39 |

Length

| Lapel Length - Lengthen | 42 |
|--|----|
| Lapel Length - Shorten | 43 |
| Front Length - Lengthen | 44 |
| Front Length - Shorten | 45 |
| Length (back) - Lengthen | 46 |
| Length (back) - Shorten | 47 |
| Length without pocket/waist - Lengthen | 48 |
| Length without pocket/waist - Shorten | 49 |
| Sleeve Length - Lengthen | 50 |
| Sleeve Length - Shorten | 51 |

Introduction

The objective of this manual is to provide you with a quality custom made product that meets our mutual quality standards as well as your client's expectations and wishes.

This manual should provide you with sufficient knowledge and confidence to accomplish this objective. After reviewing the manual, if you have questions please reach out to your sales rep, or customer service and we will be happy to help.

Selecting the Right Try-On Size

When selling an overcoat, it is likely that you will not have a try-on garment to put on your customer. However, you CAN use a suit jacket try-on to diagnose important info like posture and shoulder slope. You can also use other suit jacket adjustments like 1/2 Waist or Sleeves to determine how you want to adjust an overcoat accordingly.

The most important consideration when fitting an overcoat is to ask whether the garment will be worn most often over a suit / sport jacket, or simply worn over shirts or sweaters. Our outerwear pattern features a modern, high armhole. This gives it a fashionable appearance to be worn as an outerwear separate. However, when worn over a suit jacket, consideration needs to be given to size selection.

If it will be mostly worn over shirts/sweaters, it should be fit like a suit jacket. As such, the best try-on size is usually the one that most closely matches the customer's chest measurement. You may need to adjust the size up or down to accommodate larger or smaller shoulders.

If it will be often worn over a suit / sport jacket, you will likely want to use the next size up so that the coat's armhole will be comfortable. If the customer is not particularly fashionable and comfort is the primary concern, you may want to go up two sizes.

System Considerations

The CAD system that USTYYLIT M4U sends it's orders to is a metric CAD system. Throughout this manual you will find the Fit Tool adjustment values listed in both Centimeters and Inches. Due to rounded conversions, there may not necessarily be a one-to-one inch match for each centimeter value.

Please take the time to read through this manual and share it with your colleagues. If you have any questions or concerns, please reach out to your sales rep or Customer Service Team.

Stature & Build

Posture - Stooped

What Is The Ideal Fit **Description & Cause** How to Use The Fit Tool Standard Stooped The Client's upper torso is lean-Place a pin 1 - 1.5CM below the The entire collar of the coat ing forward. top of the shirt collar to mark (back and sides) the position where the top of rests against the shirt collar The coat collar coat collar and perfectly. the shirt collar should meet. and shirt collar separate from Seen from the side, the each other (creates a gap). coat Ask the customer to move length at the front and back are From the side view, the back around freely so as to make equal, and the bottom hangs length is noticeably shorter the coat hang smoothly at the back (It is also naturally and observe if the than the front length, and the natural for the front length bottom of the coat sticks out back hem stands away from the to be slightly longer than the at the back. If hip. back). it does, the customer's posture is stooped and requires the There should be 1 - 1.5cm of adjustment. the shirt collar showing above the coat collar. Measure the distance from the top of the coat collar to the pin and enter this value. Adj. Values Adj. Values **INCH** CM 0" 0cm 1/8" 0.5cm 1/4" 1cm 3/8" 1.5cm 1/2" 2cm

5/8" 3/4"

Posture - Erect

What Is The Ideal Fit **Description & Cause** How to Use The Fit Tool The Client's upper torso is more The back part of the coat falls Ask the customer to move cleanly from the shoulders upright, or leaning backward around freely so as to make the downward. than average. coat hang naturally. The back rests against the hip Seen from the side, the coat Pin fabric horizontally across too tightly while the front is has a perfect fit if the length at the blades to make the coat the front and back are equal. loose. hang naturally and smoothly. (it is also natural for the front Seen from the side, the back length to be slightly longer than length is longer than the front the back) length. Ask the customer to move This adjustment is not the same around again to check if you The coat have pinned too much fabric. If as letting out the seat. collar will likely rest you have, the coat collar may higher against the shirt collar stand away from the shirt at the than usual (which is 1-1.5cmneck, and / or the bottom may below the top of the shirt col also stick out slightly. lar). Measure the width of the pinned single-sided fabric, multiply the value by 2 and enter it into the system. Adj. Values Adj. Values **INCH** CM 0" 0cm -1/8" -0.5cm -1/4" -1cm -3/8" -1.5cm -1/2" -2cm -5/8" -2.5cm -3/4" -7/8" -1"

Page 7

Collar Height - Raise

| Conditional Transc | | | | | |
|--|---|---|--|--|--|
| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit | | | |
| The coat collar is resting too low against the shirt collar, revealing more than 1.5cm of shirt collar There is often also a gap between the coat collar and shirt collar. Can be one of a few reasons: a) customer's neck is leaning forward b) customer's neck is long (& leaning fwd) c) customer has a round back Adj. Values INCH CM O" 1/8" 0.5cm 1/4" 1cm 3/8" 1.5cm 1/2" 2cm 5/8" 3/4" | Make sure the coat is fastened. Place a pin horizontally in the shirt collar 1 - 1.5CM down from the top of the collar to mark the position where the top of the coat collar and shirt collar should meet. Ask the customer to move around freely so that the coat can hang naturally. Measure the distance between the top of the coat collar and the pin, and then enter that value. | The entire collar of the coat (incl. back and sides) lays well against the shirt collar. There should be 1.5cm of shirt collar showing above the coat collar. This adjustment should NOT be combined with the Stooping fit tool Use this adjustment when the posture/balance of the coat looks good from front to back, but the collar does not. | | | |
| 1 | I | Page 8 | | | |

Collar Height - Lower

Description & Cause

There are obvious thin horizontal creases under the coat collar.

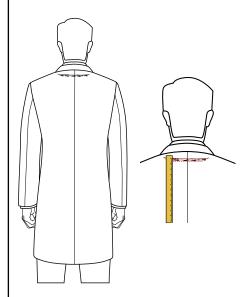
Can be one of a few reasons:

- a) Customer's neck is more up right or somewhat leaning back against the collar
- b) Customer's neck is short, pushing down on the collar
- c) Customer has strong shoul der blades causing tightness under the collar

There are other causes, but they are usually associated with other Fit Tools (eg. Erect Posture)

| Adj. Values CM |
|--|
| -0cm -0.5cm -1cm -1.5cm -2cm -2.5cm |
| |

How to Use The Fit Tool



Make sure the coat is fastened.

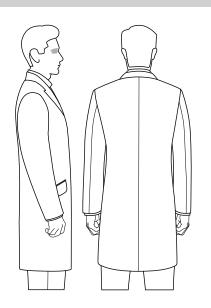
Pin the excess fabric under the collar within a 5CM distance from the collar until there are no creases on the back section of the coat.

Measure the width of the pinned fabric, multiply the value by 2 and enter it into the system.

Additional notes: it is possible you will have pinned more than you can adjust in the system. In this case it is possible your client also needs adjustments like high shoulders or erect posture.

If the horizontal creases extend past the width of the collar, it is likely the appropriate Fit Tool should be High Shoulders.

What Is The Ideal Fit



There are no creases at the upper half of the coat back.

There is a limit to the adjustment amount because too much alteration will result in irregular-shaped back panels to sew the collar onto, which is irreparable.

When deciding to lower the collar consider whether you have already used the high shoulder or erect posture adjustments when choosing your lower collar value

Shoulder Height - High

Description & Cause How to Use The Fit Tool What Is The Ideal Fit There will be horizontal creases Make sure the coat is fastened. There are no creases of fabric at below the coat collar extending the back of the coat between beyond both sides of the collar. the collar and the waistline. Observe the customer from the front and back to properly The coat collar may also be judge the difference between Overdoing this adjustment can produce irregular results espepushed up too high in relation his left and right shoulders. cially if combined with lowering to the shirt collar. the collar and/or erect posture. Gather and horizontally pin the ridge under the collar. The re-The reason is that the customsult should be a back that falls er's shoulders are on a flatter cleanly with no creasing. angle than most men, causing the end of their shoulders to Measure the single-sided width push up on the end of the coat of the pinned fabric, multiply shoulders. the value by 2 and enter the value into the system. Enter left and right values into the system respectively should one side is higher than the other. Adj. Values Adj. Values **INCH** CM 0" 0cm 1/8" 0.5cm 1/4" 1cm 3/8" 1.5cm 1/2" 2cm 5/8" 2.5cm 3/4" 7/8" 1"

Page 10

Shoulder Height - Sloping

How to Use The Fit Tool

Standard Sloping There is every diagonal febria.

There is excess diagonal fabric from the armhole up towards back

In the case of extremely low shoulders, the diagonal excess fabric is also visible at the front.

The angle of the customer's shoulders are more sloping than most men

Customer's shoulders may slope different amounts for each shoulder

| Adj. Values | Adj. Values |
|--|--|
| INCH | CM |
| 0" -1/8" -1/4" -3/8" -1/2" -5/8" -3/4" -7/8" -1" -1 1/8" -1 1/4" | -0cm -0.5cm -1cm -1.5cm -2cm -2.5cm -3cm |

Make sure the coat is fastened.

Observe the customer from the front and back to properly judge the difference in slope between his left and right shoulders.

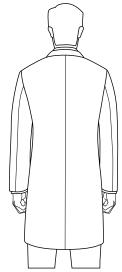
Gather and pin the excess fabric horizontally at the sleeve seam on both sides, making the back fall cleanly.

Measure the width of the pinned single-sided fabric and multiply the value by 2. Do this for both the left and right side

Often when the customer's shoulders slope differently on both sides, the sleeve lengths will also be different.

In this case it is important to measure each sleeve length independently.

What Is The Ideal Fit



There is no excess fabric at the back of the coat between the collar and the waist line.

Page 11

Closing Button Height - Raise

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|--|---|--|
| This is most commonly used to meet the customer's preference for a higher button position. | Make sure the coat is fastened. Place a pin at the area of the lapels or where the customer prefers the button position. Measure the distance between the first button to the pin and enter this value into system. Note: Raising the button po- | When the coat is buttoned, the lapels follow the contour of the body and the lower part of the two front panels hangs loose and natural. |
| Adj. Values INCH O" 0" 1/8" 1/4" 3/8" 1/2" 5/8" 3/4" 7/8" 1" 1 1/8" 1 1/4" | sition will also raise the point where the lapel breaks. | Page 12 |

Closing Button Height - Lower

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|--|---|---|
| This is most commonly used | Make sure the coat is fastened. | When the coat is |
| to meet the customer's preference for a lower button position. | Place a pin where the customer prefers the button position. Measure the distance between the first button to the pin and enter this value into system. Note: Lowering the button position will also lower the point where the lapel breaks. | buttoned, the lapels follow the contour of the body and the lower part of the two front panels hangs loose and natural. |
| Adj. Values Adj. Values INCH CM | | |
| 0" 0cm -1/8" -0.5cm -1/4" -1cm -3/8" -1.5cm -1/2" -2cm -5/8" -2.5cm -3/4" -3cm -7/8" -1" -1 1/8" -1 1/4" | | Page 13 |

Armhole - Raise

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|---|--|--|
| Customer comments that the coat is binding against the bicep when putting his arms forward. | Make sure the coat is fastened. Stand behind the customer and pinch the collar to raise it up and ask the customer if it feels better when he puts his arms forward. If it does feel better, the armhole needs to be raised. If it feels worse, the armhole needs to be lowered. In order to validate the accuracy and feel of the proposed Fit Tool adjustment, it is suggested to use a Try-On in one size smaller. The difference in armhole depth is 0.5 CM (1/8") per size. Confirm the value and enter it | The armhole feels proper to the customer's underarm. The customer feels comfortable at the armhole position and his arms can move easily and freely. If the armhole is too low, it will restrict the arm's movement. If the armhole is too high, the customer will feel the coat armhole pinch at his underarm. This will feel uncomfortable. |
| Adj. Values Adj. Values INCH CM | into system. | |
| 0" 0cm 1/8" 0.5cm 1/4" 1cm 3/8" 1.5cm 1/2" 2cm 5/8" 3/4" | | Page 14 |

Armhole - Lower

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit | | |
|--|---|---|--|--|
| | | | | |
| Customer comments that the coat is binding against the armpit even with his arms relaxed at his sides. | Stand behind the customer and pinch the collar to raise it up and ask the customer if it feels better or worse. If it does feel better, the armhole needs to be raised. If it feels worse, the armhole needs to be deepened. Estimate the value according to observation and experience. You can also confirm the value by using a Try-On in one size larger. The difference in armhole depth is 0.5 CM (1/8") per size. Enter the value into system. | The armhole fits properly to the customer's underarm. The customer feels comfortable at the armhole position and his arms can move easily and freely. If the armhole is too low, it will restrict the arm's movement. If the armhole is too high, the customer can feel the armhole of the coat pinching his underarm and this is quite uncomfortable. | | |
| Adj. Values Adj. Values INCH CM | Effect the value into system. | | | |
| 0" 0cm -1/8" -0.5cm -1/4" -1cm -3/8" -1.5cm -1/2" -2cm -5/8" -3/4" | | Page 15 | | |

Sleeve Position - Forward

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|---|--|--|
| | | |
| When the customer stands naturally, creases can be seen at the front of the sleeves (as the above image portrays). This problem occurs because the customer's arms rest at a slightly forward position. | Make sure the coat is fastened. You may notice the customer's natural arm position has his arms slightly forward when standing in a relaxed position. If so, mark the natural spot where the front end of the sleeve meets the waist pocket. Then request the customer to move his arm backward until you note no creases at the sleeve front. Now, mark a second spot where the front end of the sleeve meets the waist pocket. Measure the distance between the first mark and the second | When the customer stands upright with his arms resting at his sides, the sleeve falls cleanly and flows straight with no creasing. |
| Adj. Values Adj. Values | | |
| INCH CM 0" 1 3/8" 0cm 1/8" 1 1/2" 0.5cm 1/4" 1 5/8" 1cm 3/8" 1.5cm 1/2" 2cm 5/8" 2.5cm 3/4" 3cm 7/8" 3.5cm 1" 4cm 1 1/8" 1 1/4" | | Page 16 |

Sleeve Position - Back

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|---|--|--|
| | | |
| When the customer stands upright with his arms resting at his sides, creases can be seen at sides (as the above image portrays). This problem occurs because the customer's arms rest in a slightly backward position. | You may notice the customer's natural arm position has his arms slightly backwards when standing in a relaxed position. If so, mark the natural spot where the front end of the sleeve meets the waist pocket. Then request the customer to move his arm forward until you note no creases at the sleeve back. Now, mark a second spot where the front end of the sleeve meets the waist pocket. Measure the distance between the first mark and the second mark and enter that value. | When the customer stands upright with his arms resting at his sides, the sleeve falls cleanly and flows straight with no creasing. |
| Adj. Values Adj. Values INCH CM | | |
| 0" -1 3/8" 0cm -1/8" -1 1/2" -0.5cm -1/4" -1 5/8" -1cm -3/8" -1.5cm -1/2" -2cm -5/8" -2.5cm -3/4" -3cm -7/8" -3.5cm -1" -4cm -1 1/8" -1 1/4" | | Page 17 |

Circumference

1/2 Collar - Take In

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|--|---|--|
| This is normally caused by the customer having a slim neck. The coat collar and the shirt collar separate from each other at the sides (there is a gap on each side). | Pinch the coat collar at the center back seam with two fingers until the jacket collar rests correctly against the shirt collar on both sides. Measure the single-sided value and enter it into the system. (the adjustment value is ½ of the total adjustment needed) | The entire collar of the coat (back and sides) rests properly against the shirt collar. If the collar stands away from the shirt only at the back, the customer may need the stooping or head-forward adjustment instead of taking in the ½ collar. |
| Adj. Values Adj. Values INCH CM | | |
| 0" 0cm -1/8" -0.25cm -1/4" -0.5cm -3/8" -0.75cm -1/2" -1cm -5/8" -1.25cm -1.5cm | | Page 21 |

1/2 Shoulder - Let Out

Description & Cause

The shoulder width of the Try-On sample is too small for the customer's shoulders.

At the back of the coat, there may be horizontal creases between the collar and the lower section of the shoulder blades, as well as the upper sleeve at the back in extreme cases.

The outline of the upper arms is visible at the upper outside area of the sleeves. As a result, the sleeves do not hang naturally.

Often the customer will feel the coat restricts movement, including when extending arms forward.

| Adj. Values | Adj. Values |
|--|---|
| INCH | CM |
| 0" 1/8" 1/4" 3/8" 1/2" 5/8" 3/4" | 0cm 0.25cm 0.5cm 0.75cm 1cm 1.25cm 1.5cm 1.75cm 2cm |

How to Use The Fit Tool



One size bigger

Make sure the coat is fastened.

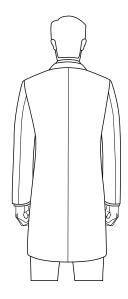
Estimate the adjustment value based on observation and experience.

The value entered should be a ½ Shoulder, not full PTP

Switch to a larger Try-On size to judge the adjustment needed. The difference in 1/2 shoul der width is 0.5cm (1/8") per size. Confirm the final value and enter into the system.

(Note: sleeve length is affected by ½ shoulder width so it is important to get your sleeve length after confirming your shoulder width)

What Is The Ideal Fit



The shoulder of the jacket follows the natural contour of the customer's shoulders.

The sleeve flows in a natural straight line from the shoulder.

If the shoulder width is accurate but the back of the coat is too tight or loose across the

shoulder blades, use the "let out 1/2 back" or "take in ½ back" to address the back.

1/2 Shoulder - Take In

Description & Cause How to Use The Fit Tool What Is The Ideal Fit The Try-On coat's shoulder Make sure the coat is fastened. The shoulder of the coat width is too large for the follows the natural contour of customer. the customer's shoulders. Pinch at the center of the collar The sleeve head of the coat and use pins to fasten to deteri-The sleeve flows in a downward has extended past the shoulmine the amount to reduce the der line of the body, making the ends of the coat's shoulders natural line from the shoulder. shoulder. sag off the end of the body. If the shoulder width is accu-Measure the single-sided width of the pinned fabric on one side rate but the back of the coat is too tight or loose across the and enter the value into the shoulder blades, use the "let system. This can also cause restriction out 1/2 back" or "take in ½ of movement when the cus Alternatively, use a Try-On one back" to address the back. tomer puts his arms forward. smaller size to compare. The difference between sizes is 0.5cm (1/8"). Determine the correct sleeve length based on the smaller Try-On with correct shoulder width. Adj. Values Adj. Values **INCH** CM O" 0cm -1/8" -0.25cm -1/4" -0.5cm -3/8" -0.75cm -1/2" -1cm -5/8" -1.25cm -3/4" -1.5cm -1.75cm -2cm

Page 23

1/2 Back - Let Out

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|---|---|---|
| There are horizontal creases across the back of the coat. Usually caused by the customer having a strong, muscular back. | He increment per size is 0.5cm (1/8"). The adjustment value to be entered applies to the 1/2 back. | It is normal for there to be comfort creases at the left and right of the underarm area. Explain to the customer that the function of "comfort creases" is to allow certain freedom and flexibility of both arms' movement. There are no creases at the back of the coat under the collar and in the middle of the shoulder blades. |
| Adj. Values Adj. Values INCH CM | | |
| 0" 0cm 1/8" 0.25cm 1/4" 0.5cm 3/8" 0.75cm 1/2" 1cm 5/8" 1.25cm 3/4" 1.5cm 1.75cm 2cm | | Page 24 |

1/2 Back - Take In

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|--|--|---|
| There is excess fabric under the left and right underarm area. | Vertically pin down excess fabric at the center back seam. Measure the pinned single-sided fabric and enter that value into the system. | It is normal for there to be comfort creases at the left and right of the underarm area. Explain to the customer that the function of "comfort creases" is to allow certain freedom and flexibility of both arms' movement. There are no creases at the back of the coat under the collar and in the middle of the shoulder blades. |
| Adj. Values Adj. Values INCH CM | | |
| 0" 0cm -1/8" -0.25cm -1/4" -0.5cm -3/8" -0.75cm -1/2" -1cm -5/8" -1.25cm -3/4" -1.5cm -1.75cm -2cm | | Page 25 |

1/2 Chest - Let Out

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|--|--|--|
| When buttoning the coat, there are horizontal creases across the chest and the lapels may pucker. The chest size of the coat is too small for the customer. | H(?)cm Make sure the coat is fastened. Assure the shoulders of the coat are resting naturally on the customer. If the chest is pulling, judge the let out value based on observation and experience or choose a Try-On one size larger to verify the adjustment value. Difference in 1/2 chest is 2 CM (3/4")per size. | With the coat fastened, the chest section follows the natural contour of the body at the front and back. |
| Adj. Values Adj. Values INCH CM | | |
| 0" 0cm 1/8" 0.5cm 1/4" 1cm 3/8" 1.5cm 1/2" 2cm 5/8" 2.5cm 3/4" 3cm 7/8" 1" 1 1/8" | | Page 26 |

1/2 Chest - Take In

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|---|---|---|
| With the coat fastened, there are vertical creases where the chest and sleeve meet. The chest size of the coat is to large for the customer. | Make sure the coat is fastened. Assure the shoulders of the coat are resting nturally on the customer. If the chest is loose, judge the take in value based on observation and experience or choose a Try-On one size smaller to verify the accuracy of the estimated value. Difference in 1/2 chest width is 2 CM (3/4") per size. Observe the amount of single-sided pinned fabric, and multply by two. Enter that value into the system. | With the coat fastened, the chest section follows the contour of the body in the front and back and there is no excess fabric at the chest. |
| Adj. Values Adj. Values INCH CM | Use caution when taking in the chest. If the chest is taken in too much, lapels may pucker | |
| 0" Ocm -1/8" -0.5cm -1/4" -1cm -3/8" -1.5cm -1/2" -2cm -5/8" -2.5cm -3/4" -3cm -7/8" -1" -1 1/8" | and pull outward. | Page 27 |

1/2 Waist - Let Out

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|--|---|--|
| When the coat is fastened, the front will be pulling or it may not be possible to fasten the coat. There are horizontal creases at the side and back of the waist. | Unbutton the coat and allow it to fall naturally. Measure the distance from the center of the middle button to the center of the middle buttonhole. Divide the value by 2 and enter it into the system. | The waist area of the coat should naturally follow the body contour. |
| Adj. Values Adj. Values | | |
| INCH CM 0" 1 3/8" 0cm 1/8" 1 1/2" 0.5cm 1/4" 1 5/8" 1cm 3/8" 1 3/4" 1.5cm 1/2" 1 7/8" 2cm 5/8" 2" 2.5cm 3/4" 3cm 3.5cm 7/8" 3.5cm 4cm 1 1/8" 4.5cm 5cm | | Page 28 |

1/2 Waist - Take In

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|--|--|--|
| The waist of the coat is too large for the customer when the coat is fastened. | With the front buttons fastened, pin the excess fabric at each side seam equally. Measure the width of the single-sided pinned fabric on each side and the two values together. Enter this value in the system as the 1/2 Waist Take In adjustment. | The waist area of the coat should naturally follow the body contour. |
| Adj. Values Adj. Values INCH CM 0" -1 3/8" 0cm -1/8" -1 1/2" -0.5cm -1/4" -1 5/8" -1cm -3/8" -1 3/4" -1.5cm -1/2" -1 7/8" -2cm -5/8" -2" -2.5cm -3/4" -3cm -7/8" -3.5cm -1" -4cm -1 1/8" -4.5cm -1 1/4" -5 | | Page 29 |

1/2 Hip - Let Out

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|---|---|---|
| | | |
| The customer's hips are larger than average. When the coat fits correctly, the button over the hip area can be comfortably fastened. When the button is too tight there will be horizontal creases at the hip area. | Make sure all buttons have been fastened. Measure the distance from the center of the hip area button to the center of the corresponding buttonhole. Divide this value by 2 and enter it into the system. | When the coat is fastened, the chest waist and the hip sections all follow the contour of the body naturally. |
| Adj. Values Adj. Values INCH CM | | |
| 0" 1 1/4" 0cm 1/8" 1 3/8" 0.5cm 1/4" 1cm 3/8" 1.5cm 1/2" 2cm 5/8" 2.5cm 3/4" 3cm 7/8" 3.5cm 1" 4cm | | Page 30 |

1/2 Hip - Take In

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|---|---|---|
| The customer has smaller or flatter hips than average. When the coat is fastened, there is excess fabric at the hip area. | It is a good idea to pin the vent(s) closed first. When the coat is fastened, vertically pin the excess fabric along the side seams from the hips to the hem. Measure the width of the single-sided pinned fabric on each side and add the two values together. Enter the value into the system. | When the coat is fastened, the chest waist and the hip sections all follow the contour of the body naturally. |
| Adj. Values Adj. Values INCH CM | | |
| 0" -1 /4" 0cm -1/8" -1 3/8" -0.5cm -1/4" -1cm -3/8" -1.5cm -1/2" -2cm -5/8" -2.5cm -3/4" -3cm -7/8" -3.5cm -1" -4cm | | Page 31 |

1/2 Front Skirt - Take In

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|--|---|--|
| | | |
| The customer has a figure with large belly and comparably small seat. When the buttons fastened, the front panel has excess fabric below the stomach. | With the coat buttoned, pin down the excess fabric from the side pocket to the bottom. Measure the single-sided width of the pinned fabric, multiply the value by 2 and enter the value into the system. | When the coat is buttoned, the lower part of the front panel of the jacket will follow the contour of the body and hang naturally without excess fabric. |
| Adj. Values Adj. Values INCH CM | | |
| 0" 0cm -1/8" -0.5cm -1/4" -1cm -3/8" -1.5cm -1/2" -2cm -5/8" -3/4" | | Page 33 |

1/2 Front - Let Out

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|---|---|---|
| The buttons of the coat can not be buttoned or the front is too | Unbutton the coat and allow it to fall naturally. | When the coat is fastened, the chest waist and the hip sections |
| tight after buttoned creating horizontal creases. The customer's larger torso is distributed more towards the front than average and his back silhouette appears normal. | Measure the distance between the center of the middle button and the center of the middle buttonhole. Divide the measured value by 2 and enter it into the system. | all follow the contour of the body naturally. |
| Adj. Values Adj. Values INCH CM | | |
| 0" 0cm 1/8" 0.5cm 1/4" 1cm 3/8" 1.5cm 1/2" 2cm 5/8" 2.5cm 3/4" 7/8" 1" | | Page 34 |

1/2 Front - Take In

| 1/2 FIOIIL - Take III | | | | |
|---|--|---|--|--|
| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit | | |
| The front of the coat has obvious excess vertical fabric at both sides. However, the back panel follows the body contour naturally without excess fabric. This customer typically has an athletic build, featuring a broad chest and slim waistline. | Unbutton the coat and overlap the buttonhole side over the button side so that the waist feels comfortable for the customer. Place a pin through the buttonhole to mark the position, and slide the buttonhole through the pin, leaving the pin behind in the coat. Measure the distance from the pin to the center of the button and divide by two. Enter this value as the 1/2 Front Take In adjustment. | When the coat is fastened, the chest waist and the hip sections all follow the contour of the body naturally. In some cases, you may consider using "1/2 waist take in" and "1/2 seat take in" in conjunction with the 1/2 Front Take In Fit Tool. | | |
| Adj. Values Adj. Values | | | | |
| INCH CM 0" 0cm -1/8" -0.5cm -1/4" -1cm -3/8" -1.5cm -1/2" -2cm -5/8" -2.5cm -3/4" -7/8" -1" | | Page 35 | | |

1/2 Upperarm - Let Out

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|--|--|---|
| When the customer stands naturally, there is tightness at the upper part of the sleeves causing horizontal creases. The sleeve may limit the arm from bending freely. The customer may simply desire for the sleeves to be less tapered. NCH CM O" Ocm 1/8" O.5cm 1/4" 1cm 3/8" 1.5cm 1/2" 2cm 5/8" 3/4" | +(?)cm One size bigger Make sure the coat is fastened. Estimate the let out value according to observation and experience. You can also confirm the adjustment value by offering a Try-On in one size larger. The difference in armhole circumference is 0.5 CM (1/8") per size. Enter the value into system. | When the customer stands naturally, the sleeves fall cleanly from the shoulder to cuff with no creasing. When the customer bends his elbows, the upper part of the sleeve feels comfortable. |
| | | Page 36 |

1/2 Upperarm - Take In

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|--|---|---|
| When the customer stands naturally, there are vertical creases on the sleeve at the upper arm. The customer may simply desire for the sleeves to be more tapered. | Make sure the coat is fastened. Ask the customer to stand naturally with his arms at his sides. Gather the excess and pin the fabric vertically. Have the customer bend his arms and check to assure the sleeve feels comfortable. Measure the single-sided width of the pinned fabric, multiply the value by 2 and enter the value into the system. | When the customer stands naturally, the sleeves fall cleanly from the shoulder to cuff with no creasing. When the customer bends his elbows, the upper part of the sleeve feels comfortable. |
| Adj. Values Adj. Values INCH CM | | |
| 0" 0cm -1/8" -0.5cm -1/4" -1cm -3/8" | | Page 37 |

1/2 Hand - Let Out

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|--|--|--|
| | +(?)cm | |
| The sleeve width at the hand is too narrow for the customer's expectations. The customer may simply desire for the sleeve end to be less tapered. | Make sure the coat is fastened. Determine the adjusted value based on observation and experience or choose a Try-On one size larger to determine the adjustment value. The increment per size is .4cm (1/8"). Enter the 1/2 Hand Fit Tool adjustment in the system. | The sleeve fits to the customer's expectation. |
| Adj. Values Adj. Values INCH CM | | |
| 0" 0cm 1/8" 0.5cm 1/4" 1cm 3/8" 1.5cm 1/2" 2cm 5/8" 3/4" | | Page 38 |

1/2 Hand - Take In

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|--|--|--|
| The sleeve width at the hand is too wide for the customer's expectations. The customer may simply desire for the sleeve end to be | Make sure the coat is fastened. Pin the excess fabric vertically along the outside seam of the sleeve or choose a Try-On one size smaller to determine the | The sleeve fits to the customer's expectation. |
| more tapered. | Have the customer bend his arms to check that the sleeve feels comfortable. The increment per size is .4cm (1/8"). Enter the 1/2 Hand Fit Tool adjustment in the system. | |
| | | |
| Adj. Values Adj. Values INCH CM | | |
| 0" 0cm -1/8" -0.5cm -1/4" -1cm -3/8" -1.5cm -1/2" -5/8" | | Page 39 |

Length

Lapel Length - Lengthen

| Laper Lengthen | | | | |
|--|------------------------------------|--|---|--|
| Description | on & Cause | How to Use The Fit Tool | What Is The Ideal Fit | |
| | | | | |
| lapels of the jac chest. | is fastened, the cket bulge at the | Make sure the coat is fastened. Estimate the value according | The lapels of the coat should naturally follow the line of the chest. | |
| and stomach ar | ge, round chest | to observation and experience and enter the estimated value into system. | This alteration will affect the front length of the coat by 100% of the adjustment value. | |
| NOTE: This Fit apply to Tren | t Tool does NOT chcoats. | | | |
| Adj. Values INCH | Adj. Values CM | | | |
| 0" 1/8" 1/4" 3/8" 1/2" 5/8" | 0cm 0.5cm 1cm 1.5cm | | D= 40 | |
| I | | | Page 42 | |

Lapel Length - Shorten

| Laper Length - Shorten | | | | |
|--|---|--|---|--|
| Description | on & Cause | How to Use The Fit Tool | What Is The Ideal Fit | |
| | | | | |
| lapels slightly be follow the body This is caused be things: 1. The Chest is a Full or round 2. The Chest is a flat chest. If the customer full or round, to size. If the customer flat, try on a small or a s | too tight due to chest too loose due to r's chest appears ry on a larger r's chest appears haller size. | Pin the excess fabric at the lapel as shown to make lapels follow the body line smoothly. Measure the total pinned fabric, and enter that value into the system. Additional Notes: Try on a larger or smaller size first to see if the issue is gone. If yes, use the fit tool to take in or let out the 1/2 Front Chest instead. The 1/2 Front Chest increment is 1cm (3/8") per size. | The lapels flow smoothly with the body from the shoulder seam downwards. This alteration affects the front length of the coat by 100%. | |
| Adj. Values INCH | Adj. Values CM | | | |
| 0" -1/8" -1/4" -3/8" -1/2" -5/8" | 0cm -0.5cm -1cm -1.5cm | | | |

Page 43

Front Length - Lengthen

| Description | a & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|---|---|--|---|
| Looking from the length appears to an ideal fit the frolength are equal mal for the front slightly longer that If you are already Erect Fit Tool, it is you do not need the front of the colling to the front of the colling to the front of the colling to the front of the front Length is st you can use the Fit Tool to adjust | oo short. With ont and back (and it is norlength to be an the back). y using the slikely that to lengthen to be which you to Tool and the fill too short, front Length | Make sure the coat is fastened. You can determine the adjustment amount by measuring the distance from the front hem to floor and back hem to floor. Subtract the difference and enter that value in the system. | Looking from the side, the front and back length are proportionate. |
| Adj. Values INCH | Adj. Values CM | | |
| 0" (0" 1/8" (1) 1/4" (1) 1/2" (2) 1/2" (2) 1/8" (2) 1/2" | Ocm D.5cm 1cm 1.5cm 2cm 2.5cm 3cm | | Page 44 |

Front Length - Shorten

Description & Cause How to Use The Fit Tool What Is The Ideal Fit Looking from the side, the front Make sure the coat is fastened. Looking from the side, the front length appears too long. With and back length are proportionan ideal fit the front and back ate. length are equal (and it is nor-Determine how much you want mal for the front length to be to shorten the front by pinning slightly longer than the back). the front hem. Measure the pinned fabric and enter this If you are already using the value in the system. Stooping Fit Tool, it is likely that you do not need to shorten the front of the coat. You can also determine the adjustment amount by measuring the distance from the front hem to floor and back hem to If your customer has placed a previous order in which you floor. used the Stooping Fit Tool and the Front Length is still too Subtract the difference and enlong, you can use the Front ter that value in the system. Length Fit Tool to adjust accordingly. Adj. Values Adj. Values **INCH** CM 0" 0cm -1/8" -0.5cm -1/4" -1cm -3/8" -1.5cm -1/2" -2cm -5/8" -2.5cm -3/4" -3cm -7/8" -1" -1 1/8" -1 1/4"

Page 45

Length (back) - Lengthen

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|--|--|---|
| The customer prefers a longer coat length. | Make sure the coat is fastened. Measure the Try-On coat's length from the undercollar to the bottom hem. Determine how much longer the customer would like the coat and enter this value in the system. The coat Length increment per size is 1cm (3/8"). | The customer is satisfied with the length of the coat. One way to help the customer decide on the length they prefer is to use a larger/longer Try-On. |
| Adj. Values Adj. Values | | |
| INCH CM 0" 13/8" 0cm 5.5cr | | |
| 0" 13/8" 0cm 5.5cm 1/8" 11/2" 0.5cm 6cm 1/4" 15/8" 1cm 6.5cm 3/8" 13/4" 1.5cm 7.5cm 1/2" 17/8" 2cm 8cm 5/8" 2" 2.5cm 3/4" 3cm 7/8" 3.5cm 1" 31/8 4cm 11/8" 4.5cm 11/4" 5cm | | Page 46 |

Length (back) - Shorten

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|---|---|--------------------------------|
| The customer prefers a shorter coat longth | Make sure the coat is fastened. | The customer is satisfied with |
| coat length. | Measure the Try-On jacket's length from the undercollar to the bottom hem. | the length of the coat. |
| | Determine how much shorter the customer would like the coat and enter this value in the system. | |
| | The coat Length increment per size is 1cm (3/8") | |
| | | |
| Adj. Values Adj. Values | | |
| INCH CM 0" -1 3/8" 0cm -5.5cm -1/8" -1 1/2" -0.5cm -6cm -1/4" -1 5/8" -1cm -3/8" -1 3/4" -1.5cm -1/2" -1 7/8" -2cm -5/8" -2" -2.5cm -3/4" -2 1/8" -3cm -7/8" -2 1/4" -3.5cm -1" -2 3/8" -4cm -1 1/8" -4.5cm -1 1/4" -5cm | | |
| | | Page 47 |

Length without pocket/waist - Lengthen

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|--|--|---|
| This tool is for keeping the side pockets at the same vertical position while adjusting the coat length to the customer's expectation. | Determine if the customer likes the vertical position of the side pockets. If yes,adjust the coat length to the customer's expectation knowing that the pockets will not move down. | The customer is satisfied with the vertical position of the pockets and now likes the length of the coat as well. |
| Adj. Values Adj. Values | | |
| INCH CM 0" 1 3/8" 0cm 5.5cm 1/8" 1 1/2" 0.5cm 6cm 1/4" 1 5/8" 1cm 6.5cm 3/8" 1 3/4" 1.5cm 7cm 1/2" 1 7/8" 2cm 7.5cm 5/8" 2" 2.5cm 8cm 3/4" 2 1/8" 3cm 8.5cm 7/8" 2 1/4" 3.5cm 9cm 1" 4cm 1 1/8" 4.5cm 1 1/4" 3 7/8" 5cm 30cm | | Page 48 |

Length without pocket/waist - Shorten

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|--|--|---|
| This tool is for keeping the side pockets at the same vertical position while adjusting the coat length to the customer's expectation. | Determine if the customer likes the vertical position of the side pockets. If yes, adjust the coat length to the customer's expectation knowing that the pockets will not move up. This feature is useful for using the overcoat pattern to make a more casual looking outwear itemmore of a car coat. | The customer is satisfied with the vertical position of the pockets and now likes the length of the coat as well. |
| Adj. Values Adj. Values INCH CM | | |
| 0" -1 3/8" 0cm -5.5cm -1/8" -1 1/2" -0.5cm -6cm -1/4" -1 5/8" -1cm -6.5cm -3/8" -1 3/4" -1.5cm -7cm -1/2" -1 7/8" -2cm -7.5cm -5/8" -2" -2.5m -8cm -3/4" -2 1/8" -3cm -8.5cm -7/8" -2 1/4" -3.5cm -9cm -1"4cm -9.5cm -1 1/8"4.5cm -10cm -1 1/4" -3 7/8" -5cm | | Page 49 |

Sleeve Length - Lengthen

| Description & Caus | se | How to Use The Fit Tool | What Is The Ideal Fit |
|---|---|--|---|
| | | Non- | |
| The customer prefers a los sleeve length. | nger | Make sure the coat is fastened. | The sleeve hem meets the customer's expectations. |
| | | Assure the shoulders of the coat are resting naturally on the customer. Measure the distance from the hem to the desired sleeve length for each arm separately to be sure whether there is a difference between arm lengths. For each arm, obtain the values and enter into the system respectively. Generally speaking, most men will prefer their overcoat sleeves to be longer than suit jacket and shirt sleeves. | You can confirm unequal arm length of the customer by measuring the distance from sleeve hem to thumb tip. Each person has his own preference and it is important to communicate this with the customer. |
| Adj. Values Adj. Val INCH CM | ues | | |
| 0" 13/8" 0cm 5 1/8" 11/2" 0.5cm 6 1/4" 15/8" 1cm 6 3/8" 13/4" 1.5cm 7 1/2" 17/8" 2cm 7 5/8" 2" 2.5cm 8 3/4" 21/8" 3cm 8 7/8" 21/4" 3.5cm 9 1" 4cm | 5.5cm 6.5cm 7.5cm 7.5cm 8.5cm 9.5cm 9.5cm | | Page 50 |

Sleeve Length - Shorten

Description & Cause How to Use The Fit Tool What Is The Ideal Fit The customer prefers a shorter Make sure the coat is fastened. The sleeve hem meets the cussleeve length. tomer's expectations. Assure the shoulders of the coat You can confirm unequal arm are resting naturally on the length of the customer by meacustomer. suring the distance from sleeve hem to thumb tip. Pin the sleeve hem to the desired length for each arm sepa-Each person has his own prefrately to be sure whether there erence and it is important to is a difference between arm communicate this with the lengths. customer. Measure the pinned fabric for each arm separately and enter this value in the system. Generally speaking, most men will prefer their overcoat sleeves to be longer than suit iacket and shirt sleeves. Adj. Values Adj. Values **INCH** CM 0" -1 3/8" -5.5cm 0cm -1/8" -1 1/2" -0.5cm -6cm -1 5/8" -1/4" -1cm -6.5cm -3/8" -1 3/4" -1.5cm -7cm -1 7/8" -2cm -1/2" -7.5cm -2" -5/8" -2.5m -8cm -3/4" -2 1/8" -8.5cm -3cm -2 1/4" -3.5cm -7/8" -9cm -1" -9.5cm -4cm -1 1/8" -10cm -4.5cm -1 1/4" -3 7/8" -5cm Page 51

Others

Vent Length - Lengthen

| Description | n & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|--|---|---|---|
| | | | |
| The customer had for a longer vent | as a preference t length. | Confirm the ideal position of the vent length from the customers' expectations. Pin the desired position horizontally. Measure the distance from the top of the vent to the pin and enter that value into system. | The placement of the vent length is a personal customer preference. |
| Adj. Values INCH | Adj. Values CM | | |
| 0" 1/8" 1/4" 3/8" 1/2" 5/8" | 0cm 0.5cm 1cm 1.5cm 2cm 2.5cm 3cm | | Page 54 |

Vent Length - Shorten

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|--|---|---|
| | | |
| The customer has a preference for a shorter vent length. | Confirm the ideal position of the vent length from the customers' expectations. Pin the desired position horizontally. Measure the distance from the top of the vent to the pin and enter that value into system. | The placement of the vent length is a personal customer preference. |
| Adj. Values Adj. Values INCH CM | | |
| 0" 0cm -1/8" -0.5cm -1/4" -1cm -3/8" -1.5cm -1/2" -2cm -5/8" -2.5cm -3/4" -3cm -7/8" -1" -1 1/8" -1 1/4" | | Page 55 |

Chest Pocket Position - Raise

| Description | on & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|--|---|--|---|
| | | | |
| The customer had for a higher che position. | as a preference est pocket | In order to confirm the ideal position of the chest pocket, pin that position horizontally. Measure the distance from the upper end of the chest pocket to the pin and enter that value into system. | The placement of the chest pocket is a personal preference. |
| Adj. Values INCH | Adj. Values CM | | |
| 0" 1/8" 1/4" 3/8" 1/2" 5/8" 3/4" 7/8" 1" 1 1/8" 1 1/4" | 0cm 0.5cm 1cm 1.5cm 2cm 2.5cm 3cm | | Page 56 |

Chest Pocket Position - Lower

| Description & Cause | How to Use The Fit Tool | What Is The Ideal Fit |
|---|--|---|
| The customer has a preference for a lower chest pocket position. | Make sure the coat is fastened. | The placement of the chest pocket is a personal preference. |
| Adj. Values Adj. Values | In order to confirm the ideal position of the chest pocket, pin that position horizontally. Measure the distance from the upper end of the chest pocket to the pin and enter that value into system. | |
| INCH CM | | |
| 1/8" 0.5cm 1/4" 1cm 3/8" 1.5cm 1/2" 2cm 5/8" 2.5cm 3/4" 3cm 7/8" 1" 1 1/8" 1 1/4" | | Page 57 |